

Beacon Announces Beacon Enterprise Application Manager (BEAM), a Change Management Suite for PeopleSoft; Introduces Compares for PeopleSoft

Beacon Renames and Expands Product Line; BEAM to Handle Both Objects and Application Data

FRAMINGHAM, MA, April 25, 2011 -- [Beacon Application Services Corporation](#), a leading integrator of [Oracle's PeopleSoft Enterprise Applications](#) and [provider of software tools for managing PeopleSoft applications and environments](#), today announced *Beacon Enterprise Application Manager (BEAM)*, designed for Oracle customers to help support their PeopleSoft Enterprise Applications by reducing the complexity and cost of managing those applications across multiple environments.

New Platform, New Module

BEAM is a new service-oriented software platform from Beacon that builds upon and expands the change management and testing tools for PeopleSoft that Beacon acquired from Newmerix in 2009. Included within *BEAM* is a new module, [Compares for PeopleSoft](#), which allows customers to automatically compare both objects and data across multiple PeopleSoft environments to quickly identify differences, reduce manual efforts and avoid failed tests.

BEAM effectively and efficiently delivers testing, configuration management, change management and release management and is comprised of three modules that operate independently and in unison. In addition to [Compares for PeopleSoft](#), they include [Change for PeopleSoft](#) (change configuration and release management) and [Test for PeopleSoft](#) (automated testing and impact analysis).

“While the Newmerix products had market-leading functionality, we knew early on that we wanted a more comprehensive and integrated approach to managing PeopleSoft applications,” said Dan Maude, president of Beacon. “We want to manage the applications, not just migrate or manage objects. With this release, we have taken a major step toward providing a complete suite of tools for PeopleSoft customers.”

Compares for PeopleSoft

Compares for PeopleSoft both manages standard PeopleSoft compares and allows customers to compare both objects and data across PeopleSoft environments. Both transactional and configuration data can be quickly compared between source and target databases. Users can specify any table, collection of tables or views to ensure consistency across environments.

Compares enables customers to define unlimited compare sets, limit compares based on field-level values and store compare results for future reference. *Compares'* easy-to-use user interface displays a snapshot of each record within a compare set, enabling users to drill down on specific records to see row-level details of compare runs, including descriptions of each difference and informational messages.

For most customers, the answer to the question of whether their environments are in sync has been some variant of: “They are supposed to be.” With *Compares for PeopleSoft*, customers – whether in IT, Audit, Finance or Admissions – can say with confidence: “Yes, these environments are in sync” or “No, these environments are not in sync and here are the differences.” *BEAM* looks at data as part of change management, and helps customers manage and verify it.

In addition to *Compares for PeopleSoft*, *BEAM* also provides the new web-based UI for *Change for PeopleSoft*, and will be the basis for additional offerings from Beacon in the near future.

Pricing and Availability

BEAM will be available on May 1. Each of the three modules is available via standard licenses to customers for \$60,000 each. In addition, they will also be available via subscription-based pricing at \$3,000 per month for the first module, and an additional \$1800 per month for additional modules.

“Rather than force customers through an expensive licensing and evaluation process, we offer this low monthly price option – with no minimum time required – to reduce implementation hurdles and help customers garner immediate value quickly and at low cost,” said Maude.

About Beacon Application Services (www.beaconservices.com/)

Beacon Application Services is a leading integrator of Oracle PeopleSoft Enterprise application software and provider of software tools for managing PeopleSoft applications and environments. With nearly 300 successful implementation and upgrade projects since 1992, Beacon has developed an outstanding reputation for customer satisfaction. Headquartered in Framingham, Mass., Beacon has more than 100 Certified Consultants nationwide focusing on PeopleSoft applications, including Human Capital Management, Financials and Supply Chain.

###

Trademarks

Oracle is a registered trademark of Oracle and/or its affiliates.

For Further Information Please Contact:

George Cohen

GCC, Inc.

617 325 0011

George@gccpr.com

OR

Dan Maude

Beacon Application Services

508-663-4422